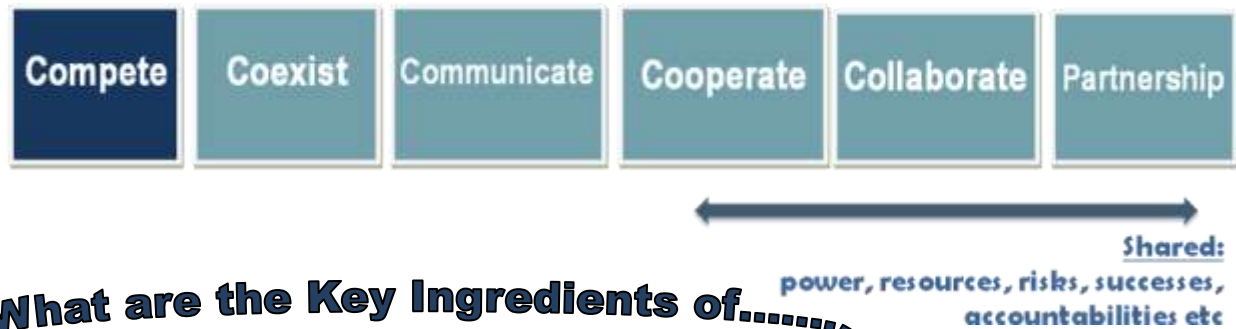


Working Together Continuum

There are many different types of working together (partnering) arrangements. Increasing levels of interaction and commitment are required the further along the right hand side of the continuum you go. The partnership box isn't 'nirvana'. You can work in more than one continuum box at a time and aspire or move to a different box over time. What matters most is knowing where you are on the continuum and what kind of working relationship best suits your purpose and need for coming together.



What are the Key Ingredients of.....

COMPETE

- Actively competing against each other for resources, partner, and public attention

CO-EXIST

- Actively competing against each other for resources, partner, and public attention
- Know about each other but don't need to come together
- No direct relationships with other agencies

COMMUNICATE

- Information sharing and networking is the basis of relationships
- No formal collective agreement on visions, tasks etc
- About knowing and understanding who's doing what

CO-OPERATE

- Acknowledgement of common issues/interests/agendas
- May involve helping another organisation to achieve their project/task etc
- No fixed term long term relationship implied

COLLABORATE

- Trust and respectful relationships implicit
- Involves sharing of resources, decisions, risk etc to achieve shared vision/goal
- Is based on negotiated and agreed actions

PARTNERSHIP

- Emotional/spiritual awareness of each other eg. involves hearts, minds, passions, shared values and principles = relational and contractual obligations
- Integration of selected programmes, planning and funding, often creating a new entity in the process.
- Sharing – visions, power risks and rewards, resources, decision making, accountability etc